

CBmed Ltd. is a globally growing research company for biomarker research in medicine with its headquarters in Graz. CBmed links excellent research infrastructure, scientific expertise, medical knowledge, national and international industry partners for systematic medical biomarker research. Business language is English.

To strengthen our team in Graz, we are seeking to recruit an ambitious and committed

Business Development Manager (f/m/d)

Tasks:

- Conduct market research to identify trends, opportunities, and competitive landscapes.
- Establish partnerships with key stakeholders including pharmaceutical companies, research institutions, and other industry players.
- Develop and implement business strategies for revenue growth.
- Collaborate with internal teams to identify new business opportunities.
- Prepare business proposals and presentations.
- Participate in negotiations for contracts and licensing agreements.

Skills and Abilities:

- University degree in Business, Life Sciences, or a related field.
- Minimum 5 years of biotech, healthcare or pharmaceutical business development experience.
- Fluent in English with excellent communication and negotiation skills.
- Proven track record of successful deal closures and revenue generation.
- Strategic thinking with the ability to identify and pursue business opportunities.

If you're driven by results and passionate about advancing biotechnology, apply to join CBmed. Be part of a globally connected company, with a dynamic international team dedicated to making a meaningful impact on global healthcare.

We offer an unlimited contract with a yearly salary of € 60 000 gross based on 40 hours/week. Overpayment is possible, depending on qualifications and work experience.

Planned start date: Immediately



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